

# Robustness, Model Uncertainty and Pricing

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# Motivation

- Pricing contracts in incomplete markets
- Examples:
  - Pricing very long-dated cash flows  $T \sim 30 - 100$  years
  - Pricing long-dated equity options  $T > 5$  years
  - Pricing pension & insurance liabilities
- Actuarial premium principles typically “ignore” financial markets
  - Actuarial pricing is “static”: price at  $t = 0$  only
- Financial pricing considers “dynamic” pricing problem:
  - How does price evolve over time until time  $T$ ?
- Financial pricing typically “ignores” unhedgeable risks

# Main Ideas

- Pricing contracts in incomplete markets in a “market-consistent” way
- Use model uncertainty and ambiguity aversion as “umbrella”
  - Agent does not know the “true” drift rate of stochastic processes
  - Agent does know confidence interval for drift
  - Agent is worried about model mis-specification
  - Agent can trade in financial markets
  - Agent is “robust”; i.e. tries to maximise worst-case expected outcome
- Results:
  - 1 Robust agent perfectly hedges financial risks: leads to “risk-neutral” pricing
  - 2 Robust agent prices unhedgeable risks using a “worst case” drift
  - 3 Drift depends on type of liability: leads to non-linear pricing

# Outline of This Talk

- 1 Literature Overview
- 2 Complete Market
- 3 Incomplete Market
- 4 Applications

# Literature Overview

- Martingale Pricing (Föllmer-Schweizer-Schied)
  - Many possible martingale measures in incomplete market
  - Minimum variance measures
  - Quantile Hedging
- Utility Based Pricing (Carmona-book)
  - Specify utility function & find “utility indifference” price
  - Very hard problem to solve, except for special cases
  - “Horizon problem”: specify utility at  $T$
  - “Short call” problem
- Monetary Utility Functions (ADEH, Schachermayer, Filipović)
  - Coherent & Convex risk measures with sign-change
  - Axiomatic approach
  - Characterise as: minimum over set of “test measures” of expectation plus penalty term
  - Construct “time-consistent” risk-measures via backward induction

## Literature Overview (2)

- Approaches not really different, only different “language”
- Example:
  - Minimum entropy martingale measure  $\iff$
  - Exponential utility indifference price  $\iff$
  - Convex risk measure with entropy penalty term
- Model Uncertainty & Robustness (Hansen-Sargent book)
  - Choose worst-case drift within “confidence interval”  $\iff$
  - Coherent risk measure with given set of “test measures”
- Model Uncertainty gives economic meaning to “set of test measures”
  - Econometric estimation of parameters gives confidence intervals
  - Disagreement between panel of experts

# Tree Setup

Suppose we have a stock price  $S$  with return process  $x = \ln S$ :

$$dx = m dt + \sigma dW_x,$$

Discretisation in binomial tree:

$$x(t + \Delta t) = x(t) + \begin{cases} +\sigma\sqrt{\Delta t} & \text{with prob. } \frac{1}{2}(1 + \frac{m}{\sigma}\sqrt{\Delta t}) \\ -\sigma\sqrt{\Delta t} & \text{with prob. } \frac{1}{2}(1 - \frac{m}{\sigma}\sqrt{\Delta t}). \end{cases}$$

Model uncertainty as  $m \in [m_L, m_H]$ . This implies that prob. in  $[p_L = \frac{1}{2}(1 + \frac{m_L}{\sigma}\sqrt{\Delta t}), p_H = \frac{1}{2}(1 + \frac{m_H}{\sigma}\sqrt{\Delta t})]$ .

# Derivative Contract

Suppose we have a derivative contract with value  $f(t + \Delta t, x(t + \Delta t))$  at time  $t + \Delta t$ .

Taylor expansion & binomial tree:

$$f_0 = f_1 + \begin{cases} +f_x\sigma\sqrt{\Delta t} + \frac{1}{2}f_{xx}\sigma^2\Delta t & \text{with prob. } \frac{1}{2}(1 + \frac{m}{\sigma}\sqrt{\Delta t}) \\ -f_x\sigma\sqrt{\Delta t} + \frac{1}{2}f_{xx}\sigma^2\Delta t & \text{with prob. } \frac{1}{2}(1 - \frac{m}{\sigma}\sqrt{\Delta t}), \end{cases}$$

where  $f_0 := f(t, x(t))$ ,  $f_1 := f(t + \Delta t, x(t))$ ,  $f_x := \partial f(t, x(t)) / \partial x$  and  $f_{xx} := \partial^2 f(t, x(t)) / \partial x^2$ .



## Discounted Expectation

Rational agent calculates discounted expectation with no model uncertainty:

$$e^{-r\Delta t} \mathbb{E}_t[f(t + \Delta t, x(t + \Delta t))] = e^{-r\Delta t} (f_t + (f_x m + \frac{1}{2} f_{xx} \sigma^2) \Delta t)$$

Limit for  $\Delta t \downarrow 0$  leads to pde (Feynman-Kač formula):

$$f_t + f_x m + \frac{1}{2} f_{xx} \sigma^2 - rf = 0$$

Note: no “risk-neutral valuation”, drift  $m$  is real-world drift.

## Valuation with Model Uncertainty

Given uncertainty about drift  $m$ , “robust” rational agent will consider “worst case” discounted certainty equivalent:

$$\min_{m \in [m_L, m_H]} e^{-r\Delta t} \mathbb{E}_t^m [f(t + \Delta t, x(t + \Delta t))]$$

Explicit solution for binomial tree:

$$\begin{cases} e^{-r\Delta t} (f_1 + (f_x m_L + \frac{1}{2} f_{xx} \sigma^2) \Delta t) & \text{if } f_x > 0 \\ e^{-r\Delta t} (f_1 + (\frac{1}{2} f_{xx} \sigma^2) \Delta t) & \text{if } f_x = 0 \\ e^{-r\Delta t} (f_1 + (f_x m_H + \frac{1}{2} f_{xx} \sigma^2) \Delta t) & \text{if } f_x < 0. \end{cases}$$

$\Delta t \downarrow 0$  leads to “semi-linear” pde:  $f_t + f_x \bar{m} - |f_x| h + \frac{1}{2} f_{xx} \sigma^2 - rf = 0$  with  $\bar{m} = \frac{1}{2}(m_H + m_L)$  and  $h = \frac{1}{2}(m_H - m_L)$ .

- Actuarial notion of *prudence* (not “risk-neutral”)
- Coherent time-consistent risk-measure with “ $\mathbb{Q} \in [p_L, p_H]$ ”
- Solution exists & unique: theory of BSDE’s

## Model Uncertainty & Hedging

Suppose that rational agent can trade in the share price  $S$ .

Buy  $\theta/S(t)$  shares at  $t$ , financed by borrowing an amount  $\theta$  from the bank account  $B$ .

At time  $t + \Delta t$ , net position has value  $(e^{x(t+\Delta t)-x(t)} - e^{r\Delta t})\theta$ .

Find optimal amount  $\theta$  that maximises worst-case expectation:

$$\max_{\theta} \min_{m \in [m_L, m_H]} e^{-r\Delta t} \left( f_1 + (f_x m + \frac{1}{2} f_{xx} \sigma^2 + (m + \frac{1}{2} \sigma^2 - r)\theta) \Delta t \right)$$

Two-player game: “mother nature” vs. agent.

## Model Uncertainty & Hedging (2)

Optimum  $(m, \theta)$  depends on sign of partial deriv's:

$$\frac{\partial}{\partial \theta} : e^{-r\Delta t}(m + \frac{1}{2}\sigma^2 - r)\Delta t \quad \frac{\partial}{\partial m} : e^{-r\Delta t}(f_x + \theta)\sigma\Delta t$$

Optimal choice for  $m$  depends on sign of  $\frac{\partial}{\partial m}$

- Suppose agent chooses  $\theta$  such that  $f_x + \theta > 0$ ,
- then “mother nature” chooses  $m = m_L$ .
- $\text{If } m_L < r - \frac{1}{2}\sigma^2$ , then agent can improve by lowering  $\theta$ ,
- until  $\theta = -f_x$ .
- Similar argument for  $f_x + \theta < 0$ ,  $\text{if } m_H > r - \frac{1}{2}\sigma^2$

## Model Uncertainty & Hedging (3)

Conclusion: optimal choice for agent is  $\theta^* = -f_x$ .

- But this is delta-hedge for derivative  $f$
- Leads to risk-neutral valuation!

How severe is restriction  $m_L < r - \frac{1}{2}\sigma^2$ ? (Equivalent to  $\mu_L < r$ )

Thought-experiment:

- Suppose 25 years of data
- $\hat{\mu} = 8\%$ ,  $\sigma = 15\%$
- Then std.err. of estimate for  $\hat{\mu}$  is  $\sigma/\sqrt{25} = 15\%/5 = 3\%$
- So, 95%-conf.intv. for  $\hat{\mu}$  is  $8\% \pm 6\%$ .
- Need about  $(2 * 15/(8 - 4))^2 \approx 50$  years of data to distinguish between 8% and 4% if  $\sigma = 15\%$ !

# Tree Setup

Introduce additional non-traded process  $y$ :

$$dy = a dt + b dW_y,$$

with  $dW_x dW_y = \rho dt$ .

“Quadrinomial” discretisation:

State:	$y + b\sqrt{\Delta t}$	$y - b\sqrt{\Delta t}$
$x + \sigma\sqrt{\Delta t}$	$p_{++} = \left( \frac{(1+\rho) + (\frac{m}{\sigma} + \frac{a}{b})\sqrt{\Delta t}}{4} \right)$	$p_{+-} = \left( \frac{(1-\rho) + (\frac{m}{\sigma} - \frac{a}{b})\sqrt{\Delta t}}{4} \right)$
$x - \sigma\sqrt{\Delta t}$	$p_{-+} = \left( \frac{(1-\rho) - (\frac{m}{\sigma} - \frac{a}{b})\sqrt{\Delta t}}{4} \right)$	$p_{--} = \left( \frac{(1+\rho) - (\frac{m}{\sigma} + \frac{a}{b})\sqrt{\Delta t}}{4} \right)$

# Model Uncertainty

Model uncertainty in both  $m$  and  $a$ .

Additional notation:

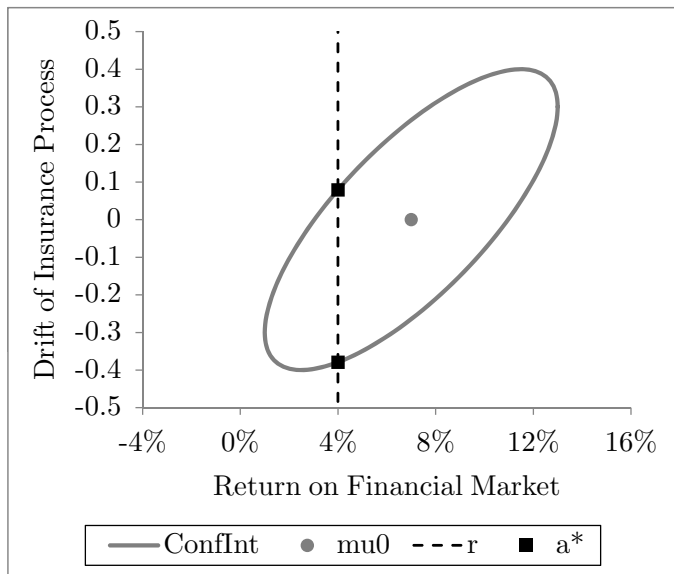
$$\mu := \begin{pmatrix} m \\ a \end{pmatrix}, \quad \Sigma := \begin{pmatrix} \sigma^2 & \rho\sigma b \\ \rho\sigma b & b^2 \end{pmatrix}.$$

Describe uncertainty set as ellipsoid:

$$\mathcal{K} := \{\mu_0 + \varepsilon \mid \varepsilon' \Sigma^{-1} \varepsilon \leq k^2\}.$$

Motivated by shape of confidence interval of estimator  $\hat{\mu}$ .

# Ellipsoid Uncertainty Set





# Robust Optimisation Problem

Robust rational agent solves the following optimisation problem

$$\max_{\theta} \min_{\mu \in \mathcal{K}} e^{-r\Delta t} (f_1 + (f'_x \mu + \theta(e'_1 \mu - r + \frac{1}{2}\sigma^2) + \frac{1}{2} \text{tr}(f_{xx}\Sigma)) \Delta t),$$

where  $f'_x$  denotes gradient  $(f'_x, f'_y)'$  and  $e_1$  denotes the vector  $(1, 0)'$ .

Reformulate & simplify problem

$$\begin{aligned} \max_{\theta} \min_{\varepsilon} \quad & \theta q + \varepsilon'(f'_x + \theta e_1) \\ \text{s.t.} \quad & \varepsilon' \Sigma^{-1} \varepsilon \leq k^2. \end{aligned}$$

with  $q = (e'_1 \mu_0 - r + \frac{1}{2}\sigma^2)$ .

## Optimal Response for Mother Nature

Two-player game: agent vs. “mother nature”

Worst-case choice for “mother nature” given any  $\theta$  is “opposite direction” of vector  $(f_x + \theta e_1)$ :

$$\varepsilon^* := - \left( \frac{k}{\sqrt{(f_x + \theta e_1)' \Sigma (f_x + \theta e_1)}} \right) \Sigma (f_x + \theta e_1).$$

If we use this value for  $\varepsilon^*$  we obtain the reduced optimisation problem for the agent:

$$\max_{\theta} \quad \theta q - k \sqrt{(f_x + \theta e_1)' \Sigma (f_x + \theta e_1)}.$$

Maximise expected excess return  $\theta q$  minus  $k$  times st.dev. of total portfolio.

# Optimal Response for Agent

Solution to reduced optimisation problem for agent:

$$\theta^* := - \left( f_x + \frac{b\rho}{\sigma} f_y \right) + \frac{q/\sigma}{\sqrt{k^2 - (q/\sigma)^2}} \frac{b\sqrt{1 - \rho^2}}{\sigma} |f_y|.$$

Note, switch of notation: back to scalar expressions  $f_x$  and  $f_y$ !

Nice economic interpretation:

- Left term is “best possible” hedge
- Right term is “speculative” position, which is product of:
  - “Market confidence factor”
  - Residual unhedgeable risk

## Agent's Valuation of Contract

If we substitute optimal  $\varepsilon^*$  and  $\theta^*$  into original expectation, we obtain “semi-linear” pde

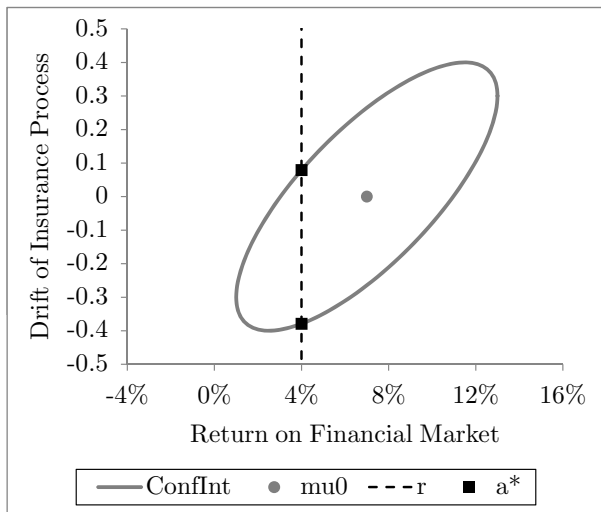
$$f_t + f_x(r - \frac{1}{2}\sigma^2) + f_y a^* + \frac{1}{2}\sigma^2 f_{xx} + \rho\sigma b f_{xy} + \frac{1}{2}b^2 f_{yy} - rf = 0,$$

where the drift term  $a^*$  for the insurance process is given by

$$a^* = \left( a_0 - q \frac{\rho b}{\sigma} \right) + b \sqrt{1 - \rho^2} \cdot \begin{cases} \left( -\sqrt{k^2 - (q/\sigma)^2} \right) & \text{for } f_y > 0, \\ \left( +\sqrt{k^2 - (q/\sigma)^2} \right) & \text{for } f_y < 0. \end{cases}$$

Again, nice economic interpretation for  $a^*$ .

# Agent's Valuation of Contract – Graphical



“Inf-convolution” of probability measures (Barrieu & El Karoui)

## Generalisation to $N$ Risk-Drivers

Suppose we have an  $N$ -dim vector  $x$  of risk-processes with covar matrix  $\Sigma$  and uncertainty in mean  $\mu$  given by  $\mathcal{K} := \{\mu_0 + \varepsilon \mid \varepsilon' \Sigma^{-1} \varepsilon \leq k^2\}$ .

Suppose we can trade in  $J < N$  (linear combinations of) assets. We can define a  $(N \times J)$  hedge-matrix  $H$ .

Optimal hedge  $\theta^*$  for agent is  $\theta^* = (H' \Sigma H)^{-1} (H' \Sigma (-f_x) + \alpha H' q)$  with

$$\alpha = \sqrt{\frac{f'_x (\Sigma - \Sigma H (H' \Sigma H)^{-1} H' \Sigma) f_x}{k^2 - q' H (H' \Sigma H)^{-1} H' q}}$$

This leads to “semi-linear” pricing pde:

$$f_t + (r + q' (I - H (H' \Sigma H)^{-1} H' \Sigma)) f_x + \frac{1}{2} \text{tr}(\Sigma f_{xx}) + (\sqrt{k^2 - q' H (H' \Sigma H)^{-1} H' q}) \sqrt{f'_x (\Sigma - \Sigma H (H' \Sigma H)^{-1} H' \Sigma) f_x} - rf = 0$$

Solution exists & unique: BSDE theory

# Applications

- Pricing long-dated cash flows with interest rate risk.
  - $N$  cash flows and only  $J$  bonds traded
- Pricing LT cash flow with equity & int.rate risk.
- Pricing cash flows with mortality risk.