

## 1. Structured Recruitment

How to conduct recruitment interviews?

<https://epfl.eu.crossknowledge.com/sso/session/625/Enroll/yes/#tab/path/activity/585>

Conducting an interview with a senior manager

<https://epfl.eu.crossknowledge.com/sso/session/625/Enroll/yes/#tab/path/activity/586>

Preparing to recruit a senior manager

<https://epfl.eu.crossknowledge.com/sso/session/625/Enroll/yes/#tab/path/activity/587>

Diferentitating between experienced recruitment candidates

<https://epfl.eu.crossknowledge.com/sso/session/625/Enroll/yes/#tab/path/activity/588>

## 2. Master the Recruitment Process

A good recruitment requires time

<https://epfl.eu.crossknowledge.com/sso/session/623/Enroll/yes/#tab/path/activity/575>

Finalise a recruitment process

<https://epfl.eu.crossknowledge.com/sso/session/623/Enroll/yes/#tab/path/activity/576>

Recruit by mindset

<https://epfl.eu.crossknowledge.com/sso/session/623/Enroll/yes/#tab/path/activity/577>

Recruit in line with your team culture

<https://epfl.eu.crossknowledge.com/sso/session/623/Enroll/yes/#tab/path/activity/578>

Recruit « adults »

<https://epfl.eu.crossknowledge.com/sso/session/623/Enroll/yes/#tab/path/activity/579>

### Questioning and reformulation tools

Ask a question rather than give an affirmation

<https://epfl.eu.crossknowledge.com/sso/session/626/Enroll/yes/#tab/path/activity/589>

Use questioning

<https://epfl.eu.crossknowledge.com/sso/session/626/Enroll/yes/#tab/path/activity/590>

Use reformulation

<https://epfl.eu.crossknowledge.com/sso/session/626/Enroll/yes/#tab/path/activity/591>

Preparing feedback

<https://epfl.eu.crossknowledge.com/sso/session/626/Enroll/yes/#tab/path/activity/592>

Preparing to formulate your request

<https://epfl.eu.crossknowledge.com/sso/session/626/Enroll/yes/#tab/path/activity/593>